

CALIFORNIA MANUFACTURER LEADING THE WAY



USS-POSCO I n d u s t r i e s

785
California
suppliers

2,100
Jobs created
in state

\$758 million
Investment in plant



Celebrating
20 years
of safety, quality,
large supplier networks,
high-wage United
Steelworker jobs
and leading the way
in California





USS-POSCO

The USS-POSCO Industries steel finishing plant in Pittsburgh is owned and operated by a joint venture company established by U.S. Steel Corporation and Pohang Iron and Steel Company (POSCO), of the Republic of Korea.

USS-POSCO supplies cold rolled, galvanized and tin plate to more than 150 customers, primarily in the thirteen western states.

The first Pittsburgh steel facility opened in 1910 as a 60-man foundry under the name Columbia Steel furnishing steel castings for the dredging, lumber and shipping industries.

The plant expanded over the years and added equipment. By the 1970s the facility gained the distinction of having the most diverse product line of any steel plant in the United States.

To improve competitiveness and market share, excess product lines were dropped to focus on its two main products: sheet and tin.

In 1986 U. S. Steel entered into a 50/50 joint venture with POSCO, a partner that could supply high quality raw material for use at the plant.

In 1989 the partners completed a \$450 million modernization program representing one of the largest investments in manufacturing facilities in California.

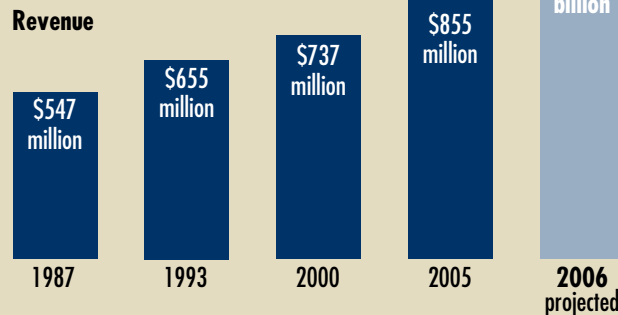
USS-POSCO is now among the most efficient steel finishing facilities in the world.



EMPLOYEES

840 Employees	550 Unionized production line labor force	\$60,000 Typical pay for production line worker
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SUCCESS



USS-POSCO supplies steel to manufacturers who produce:



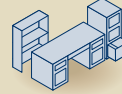
Computer hardware and vending machines



Home appliances and lighting fixtures



Tin cans and oil drums



Metal furniture, desks, shelves and filing cabinets

I have been with US Steel and USS-POSCO for thirty years. After completing my first year in college, I came to US Steel for summer income. I was told that US Steel had a great apprenticeship program and I made a conscious decision to leave school and become a craftsman. I am proud that I am able to provide for my family due to this education opportunity. Now as a USS-POSCO employee, I believe the same opportunities are afforded to other employees of this company.

Tony Tiscareno,
ISO Coordinator, USS-POSCO
and President of USW Local 1440

INDUSTRIES

Leading the Way for Californians

"We supply USS-POSCO with over \$1 million worth of electrical products each year. They are one of our biggest customers in the Bay Area. Without them we would not be able to hire as many employees here in Contra Costa County."

Andres Pesapane, Account Manager, Consolidated Electrical Distributors, Antioch

"We are immensely appreciative of USS-POSCO's participation. This is corporate citizenship at its best. USS-POSCO's commitment to fundraising for JDRF and the Walk to Cure Diabetes enables us to accelerate research to find a cure for diabetes."

Vicki Weiland, executive director of the Greater Bay Area Chapter, Juvenile Diabetes Research Foundation (JDRF)

More than
\$1 million
in contributions
to the
Juvenile Diabetes
Research Foundation



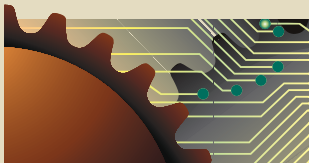
"USS-POSCO has operated successfully in California for 20 years now and we continue to invest in our people and our facilities. One of the barriers to operating in California is the increasing need for skilled workers. We hope to work with the state's educators and government in the future to create more vocational training for our high school and junior college students. Not everyone gets a 4-year degree. With proper training, USS-POSCO can give those students high paying and rewarding careers."

Bob Smith, USS-POSCO president



Manufacturers are the engine of the California economy, providing good quality jobs and economic opportunities for vast networks of suppliers.

The CMTA “California Manufacturer Leading the Way” series highlights the tremendous contributions made by manufacturers to improve the quality of life in California.



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& T E C H N O L O G Y
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