

Value of California Manufacturing

Wages



Manufacturing job

\$74K

Vs.

Service job

\$52K

Wealth Creation



Expands Economy

One California manufacturing job supports

x 2.5

other jobs in the economy

Inspires Innovation

Manufacturing funds

60%

of Research and Development in California

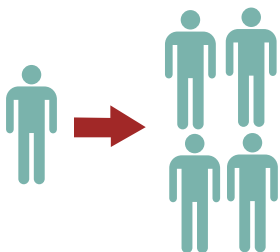
Generates

\$230 billion

in gross state product*

*2011

Opportunity for Growth



Small Manufacturing is Big

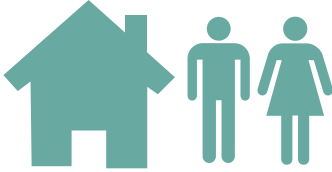
More than

50%

of California manufacturers have less than nine employees

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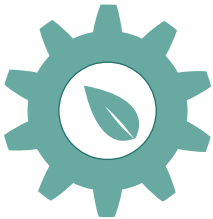
Helps California Rebuild Middle Class



“ I have only a high school diploma, I make \$72,000 a year and parts that I help design are on the planet Mars.”

- Employee at aerospace supplier ACE Clearwater when asked why he works in manufacturing.

California Manufacturing is Green



For the last **20 years**, California has been the most efficient industrial state in greenhouse gas emissions per capita.

We Need Your Help To:

- › **Protect** against new taxes and fees
- › **Reduce** costs of cap and trade
- › **Exempt** purchase of equipment from sales tax
- › **Realize** savings in 2012 workers' comp reform bill
- › **Implement** “green chemistry” using science-based evidence
- › **Preserve** career technical education funding for K-12
- › **Understand** the costs and benefits of our major regulations

Sources: Labor Market Information Department, Bureau of Economic Analysis, ACE Clearwater, Andrew Chang & Company, National Association of Manufacturers, The Milken Institute